مر دوره راه اندازی شرکت در خارج از کشور



امیر حسین سوری



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اهداف ما در این دوره

بررسی کارهای مورد نیاز قانونی ثبت و اقامت

چگونگی کمک گرفتن از شرکتهای ثبت شرکت

برآورد هزینههای راه اندازی

برآورد هزینه های جاری بعد از راه اندازی

بررسی موارد مربوط به استخدام پرسنل

بررسی شرایط و هزینه های زندگی

بررسی شرایط فرهنگی و انطباق خود با آن

بررسی شرایط راه اندازی موقت آزمایشی

قرار دادن برآوردها در بیزینس پان و مقایسه درآمد و هزینه





لب و دهن نباشیم



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منتظر معجزه نباشید معجزه خود شما هستید



ترس را از ذهن خود دور كنيم

کوله پشتی ذهن خود را سبک کنید



ذهن خود را در مقابل همه چیز باز نگه دارید



شگفتی های جهان کم نیست میتوانیم به ناشناخته ها دست یابیم



چرا میخواهیم در کشوری دیگر دفتر راه اندازی کنیم

أیا بحث زندگی خودمان است
أیا بحث افزایش در آمد است
آیا بحث فقط تغییر محیط است





بدنبال کشوری باشیم که با چرایی ما هماهنگ باشد



شما بعد از افتتاح دفتر بر اساس بیزینس پلن باید به درآمد برسید و گرنه شکست سختی در انتظار شما خواهد بود



چند نکته مهم در مراحل افتتاح شرکت خارجی

- المه ریزی و برنامه ریزی
- اندازی آن شرکت بصورت قانونی و راه اندازی آن
 - اقامت مراحل ویزای اقامت
 - افتتاح حساب های بانکی بانکی
- الله با نگه داشتن شرکت و شرایط زندگی خود



تحقیق کنیم و ثبت کنیم

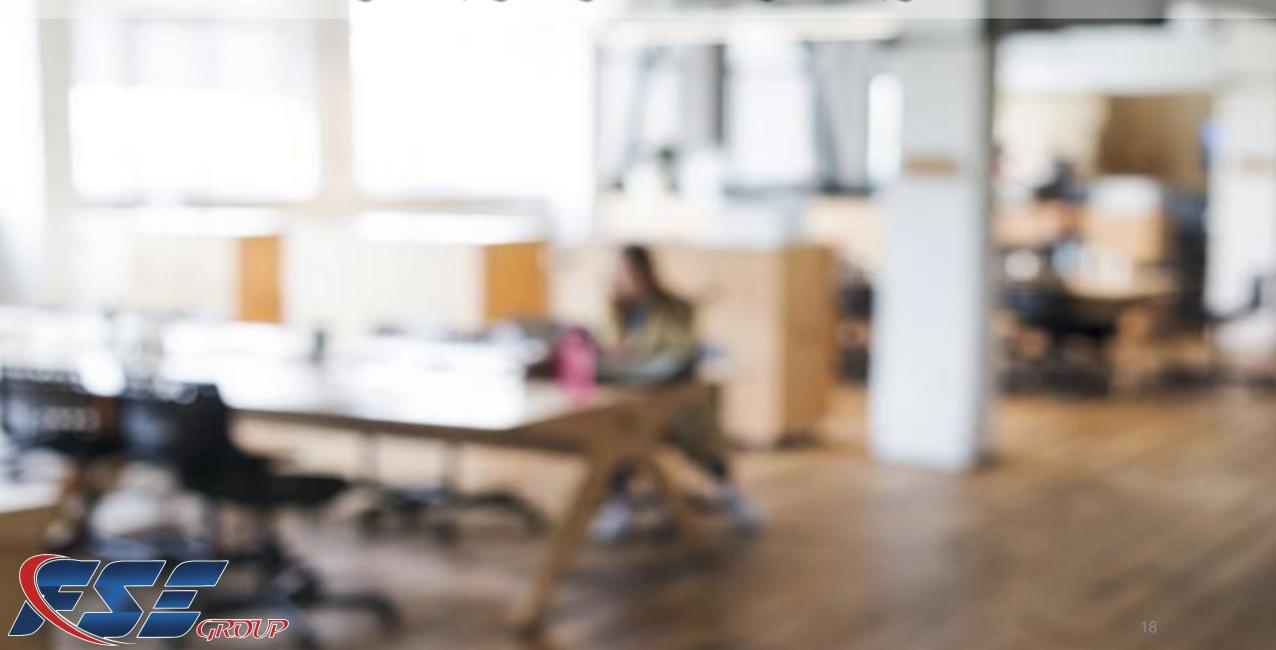




گروه هزینه های پیش رو اهمیت بالایی دارد



هزینه اجاره محل کار دفتر یا مغازه



به اندازه نیاز خود به دنبال دفتر یا مغازه باشیم



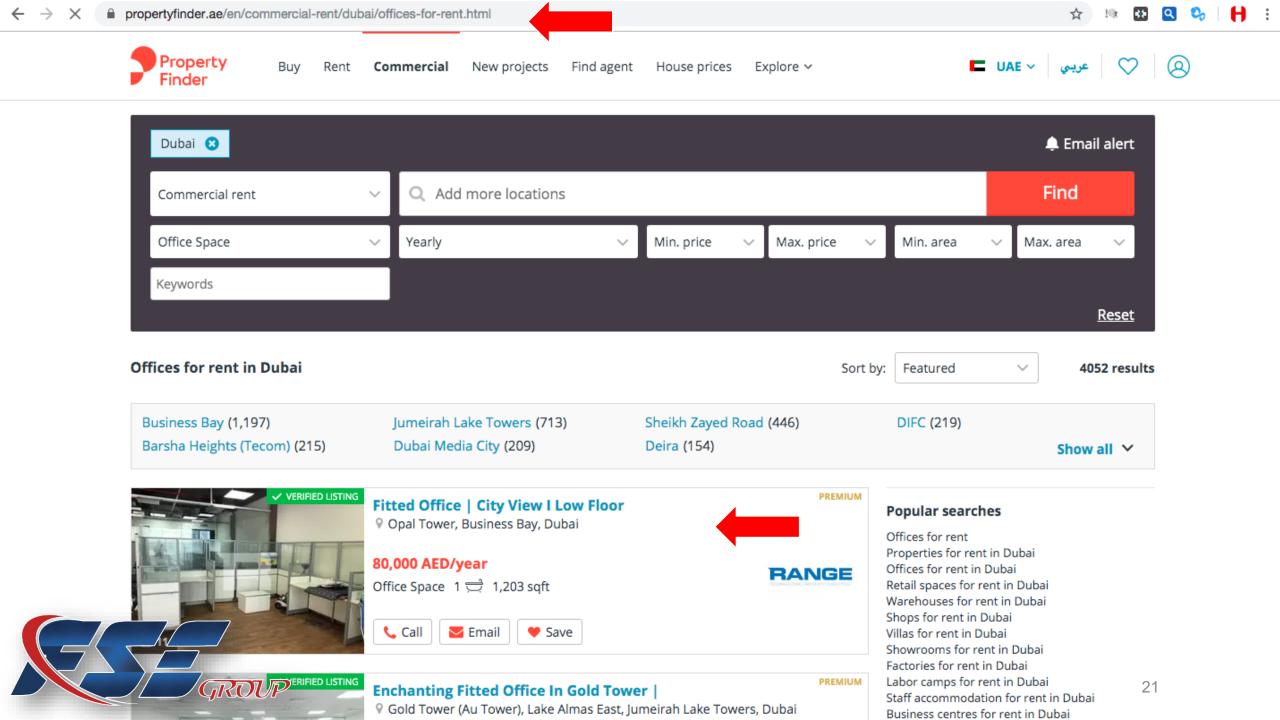
for ent in Dubai. Verified listing. 434,363 AED/year. Marina Plaza | Office | For Rent |

Dubai Marina Varified listing 90,000 AED/year Varified listing 900,000 AED/year Varified

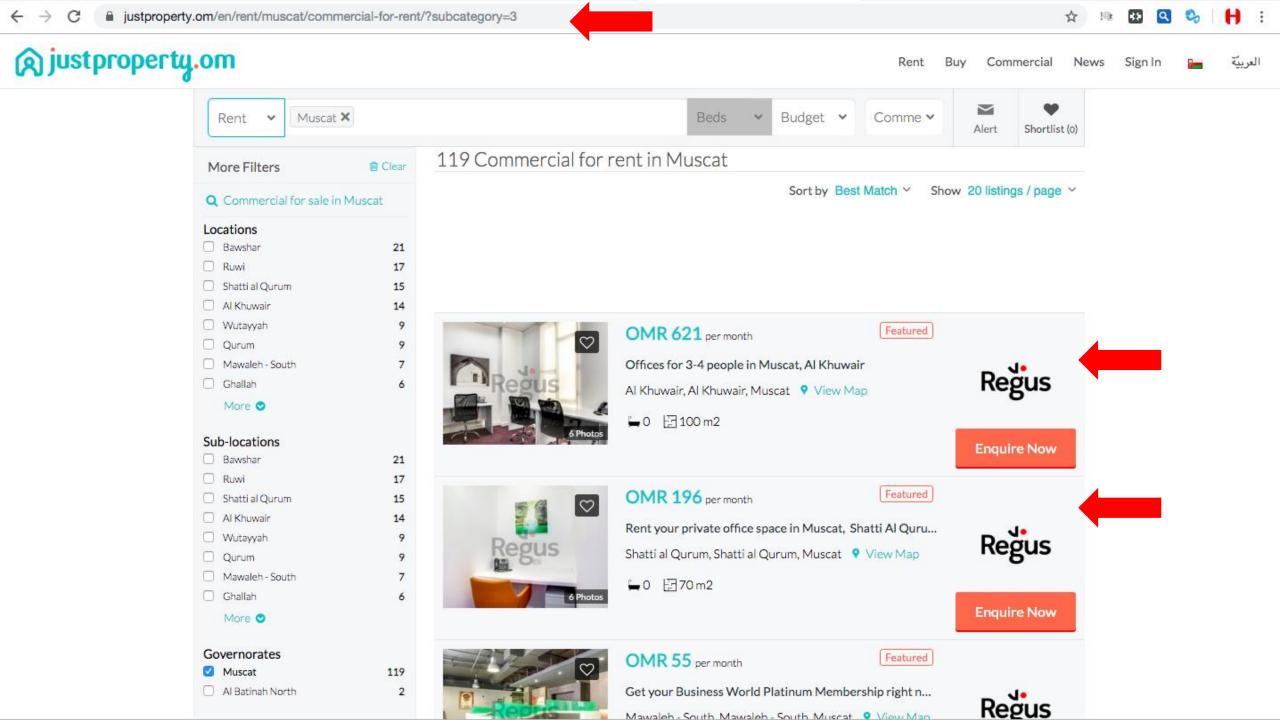
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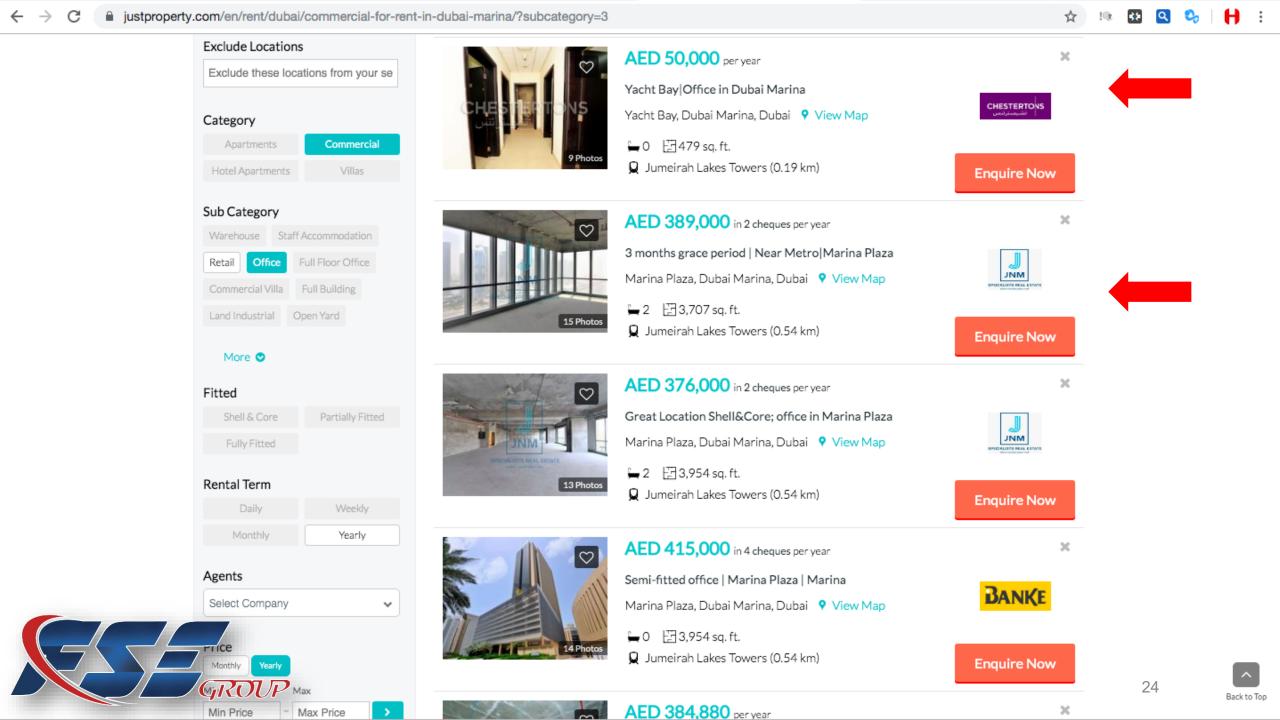
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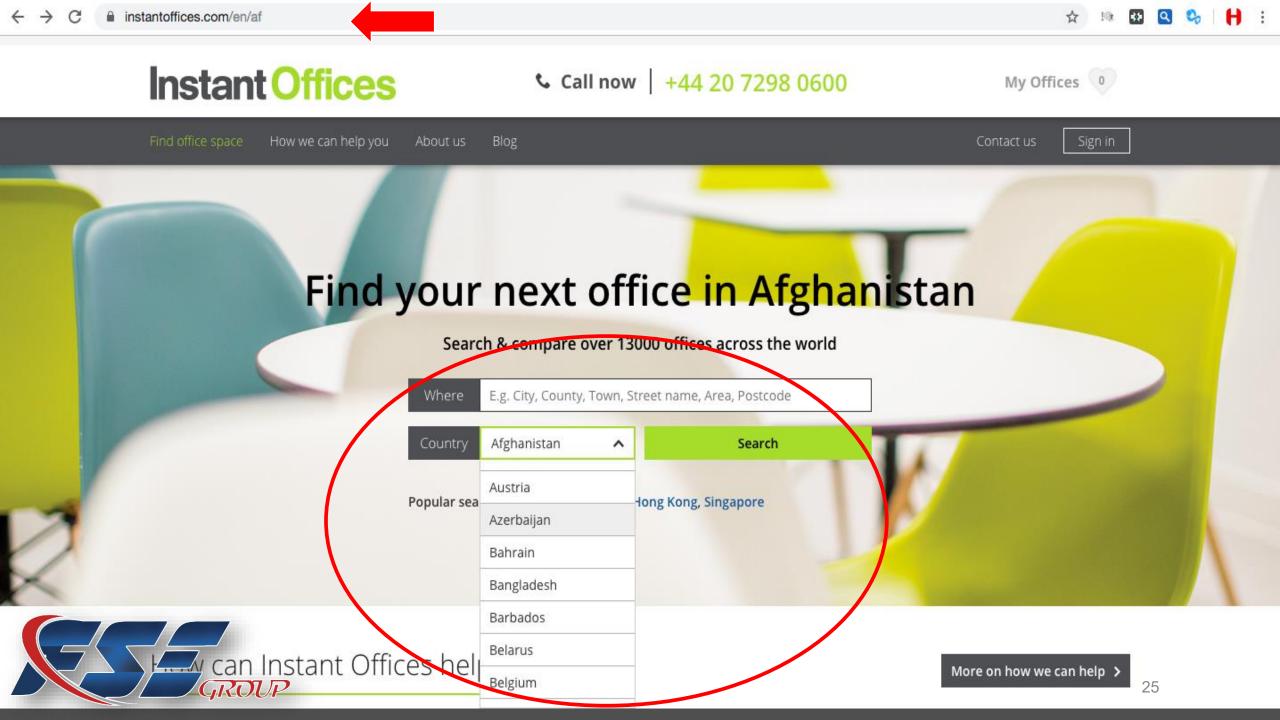
Know this place? Answer quick questions

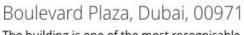












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- 24-hour access
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- · Board room

0.8 Km

- Breakout/Lounge
- Lift





0.8 Km

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Within 1 week

Notes

Phone* People/size* 1 person / 75 sq feet Y Start date*

Popular



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This business centre offers serviced offices in the heart of Dubai, with a strategic location that will surely give your business an unparalleled advantage. The centre is accessible 24 hours a day so is well suited for any working needs; ideal for...

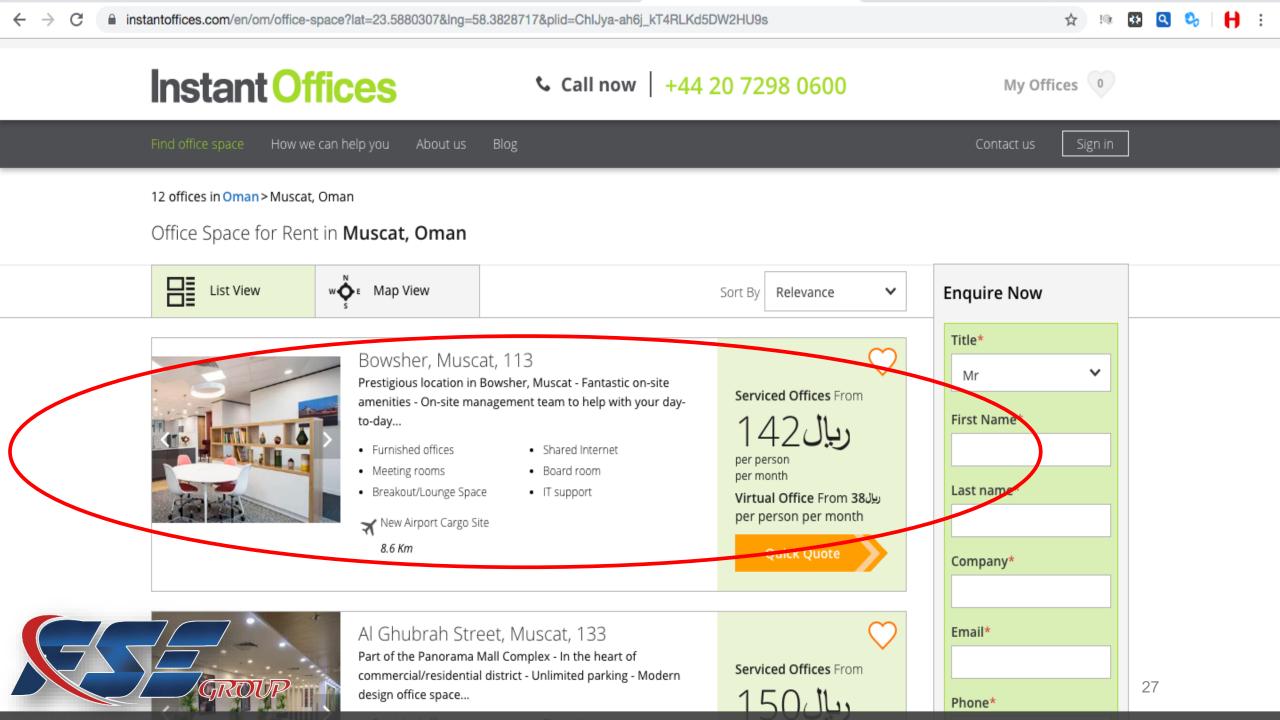
Furnished offices
 Shared Internet

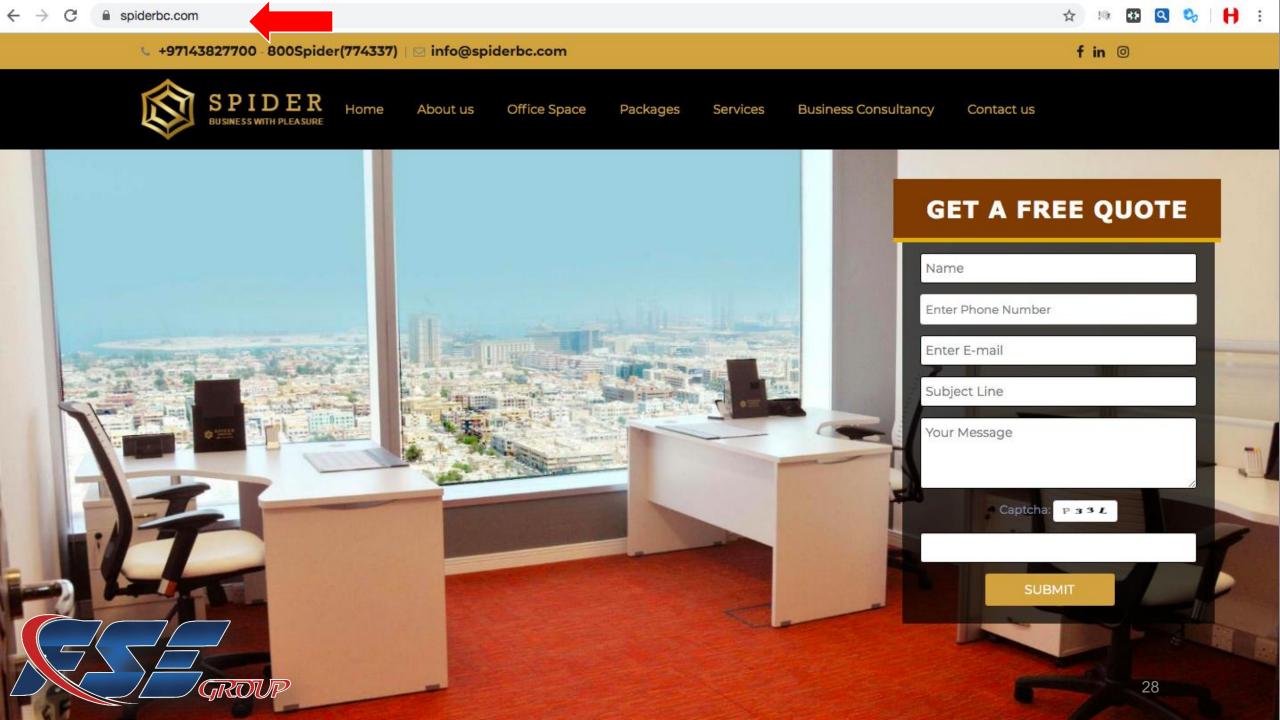
per month

per person

26

V





هزینه های قبوض ماهیانه دفتری و هزینه های جاری















What are you looking for? \$\\$ Select City

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Cost of Living in Dubai

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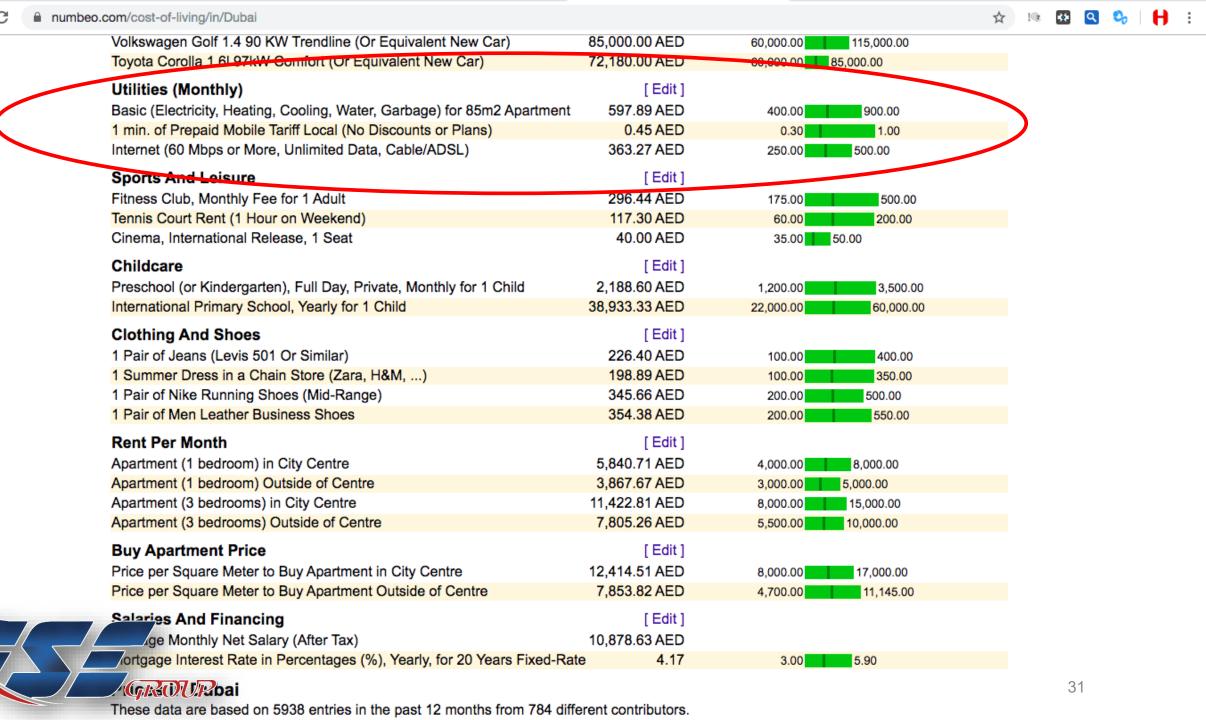
Summary about cost of living in Dubai:

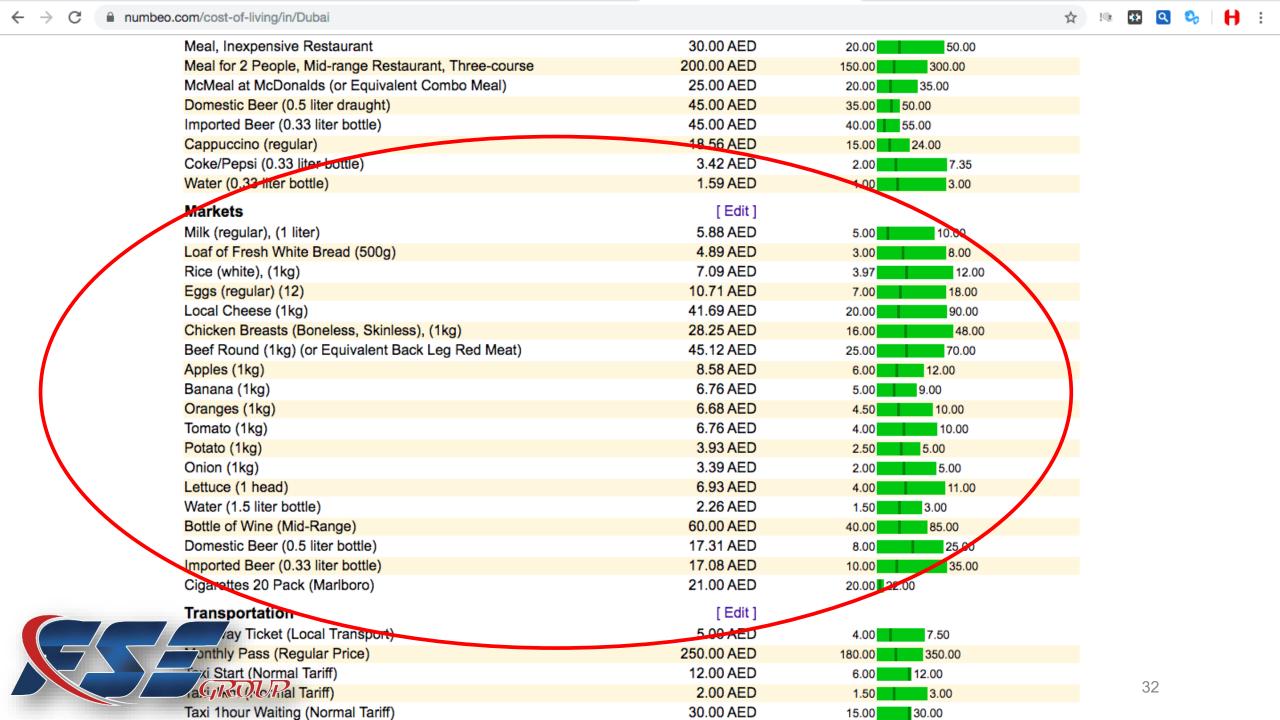
- Four-person family monthly costs: 3,202.89\$ (11,764.29AED) without rent (using our estimator).
- A single person monthly costs: 921.47\$ (3,384.58AED) without rent.
- Cost of living index in Dubai is 66.07% higher than in Tehran.
- Cost of living rank 100th out of 363 cities in the world.
- . Dubai has a cost of living index of 69.48.

Do you live in Dubai? Add data for Dubai!

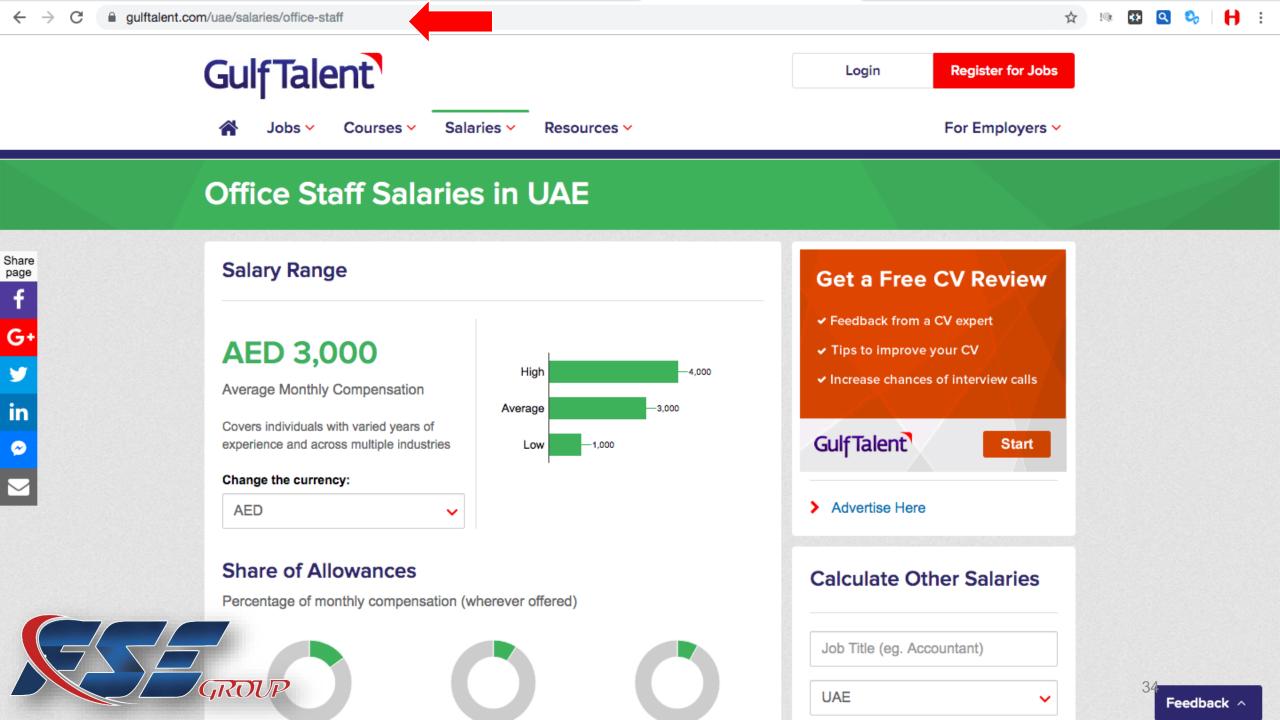
Currency: AED Sticky Currency Switch to US measurement units

Restaurants	[Edit]	Range	
Meal, Inexpensive Restaurant	30.00 AED	20.00 50.00	
Meal for 2 People, Mid-range Restaurant, Three-course	200.00 AED	150.00 300.00	
al at McDonalds (or Equivalent Combo Meal)	25.00 AED	20.00 35.00	
repriestic Beer (0.5 liter draught)	45.00 AED	35.00 50.00	
mported Beer (0.33 liter bottle)	45.00 AED	40.00 55.00	
(OTRATIO Paular)	18.56 AED	15.00 24.00	
Coke/Pepsi (0.33 liter bottle)	3.42 AED	2.00 7.35	

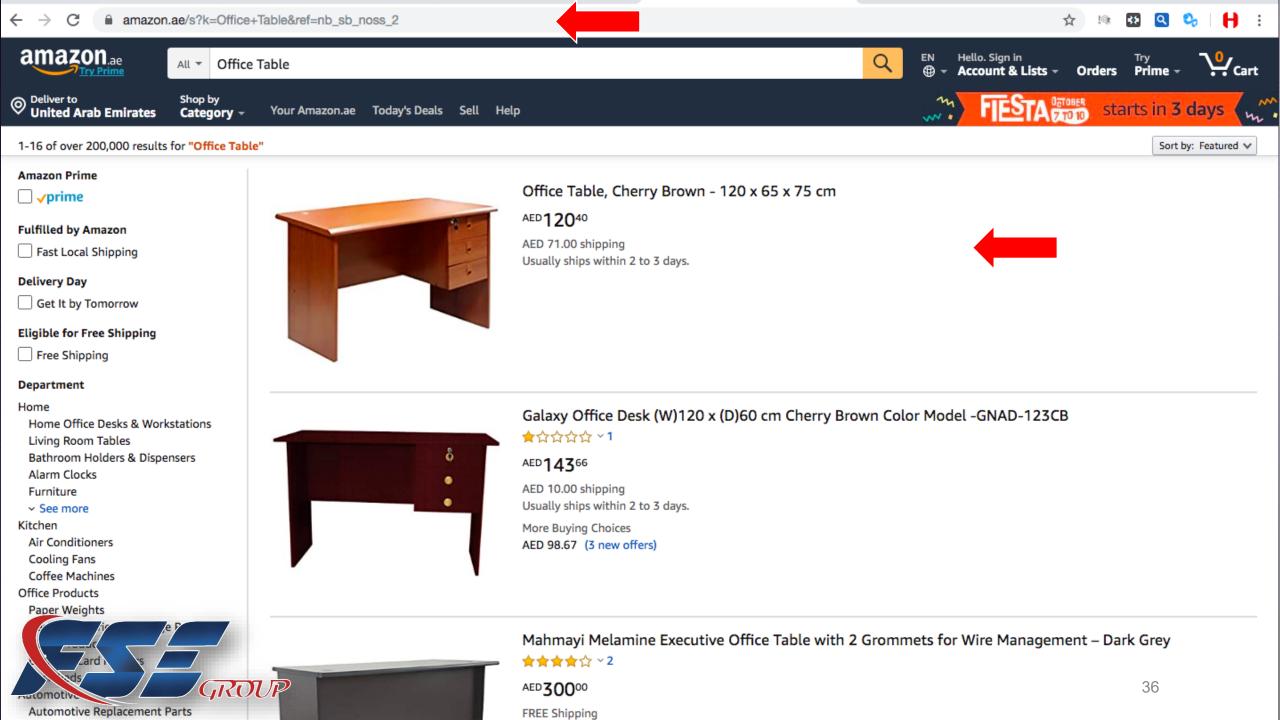


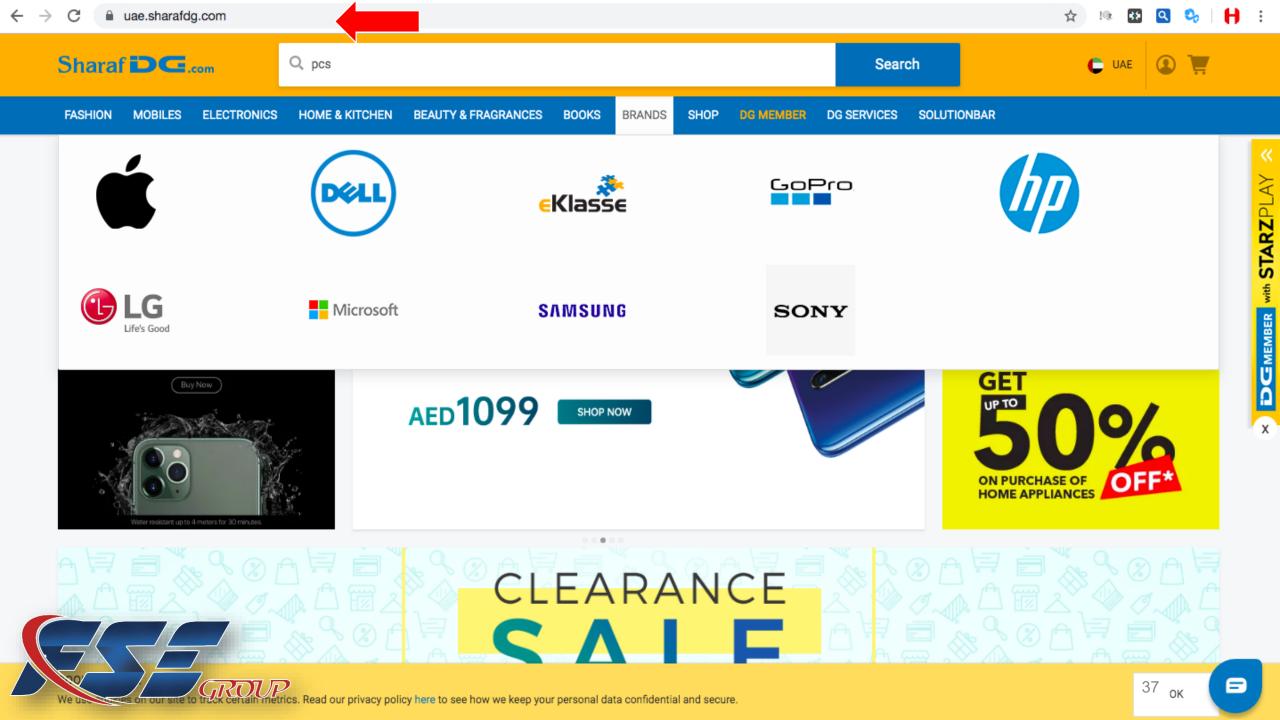








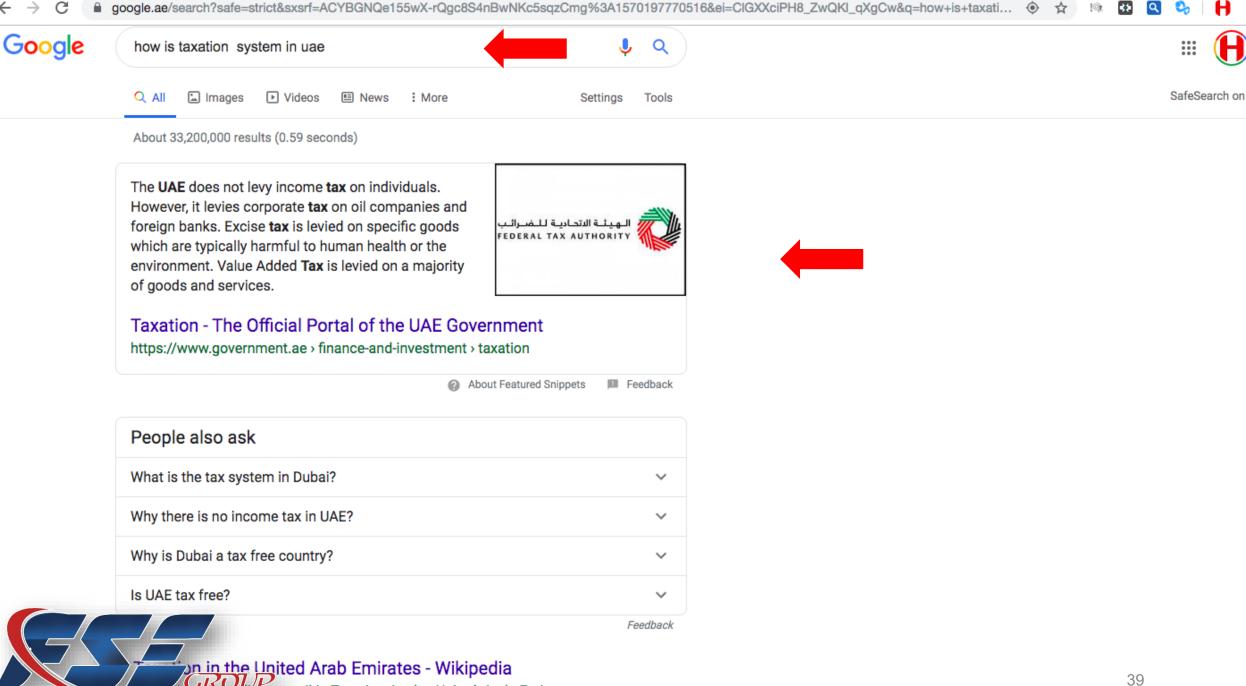




سیاست های مالیاتی کشورها



38



Tittps://en:wikipedia.org > wiki > Taxation_in_the_United_Arab_Emirates >

The United Arab Emirates is a federation of seven emirates with autonomous emirate and local

X

Q

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Taxation in the United Arab Emirates

From Wikipedia, the free encyclopedia

The United Arab Emirates is a federation of seven emirates, with autonomous emirate and local governments. The United Arab Emirates does not have any federal income tax. An income tax decree has been enacted by each Emirate, but in practice, the enforcement of these decrees is restricted to foreign banks and to oil companies.

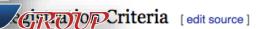
The UAE government implemented value added tax (VAT) in the country from January 1, 2018 at a standard rate of 5%. [1][2]

Contents [hide]

- 1 History
- 2 Registration Criteria
- 3 Zero-Rated Items of VAT
- 4 Exemptions of VAT
- 5 VAT Audit
- 6 See Also
- 7 References

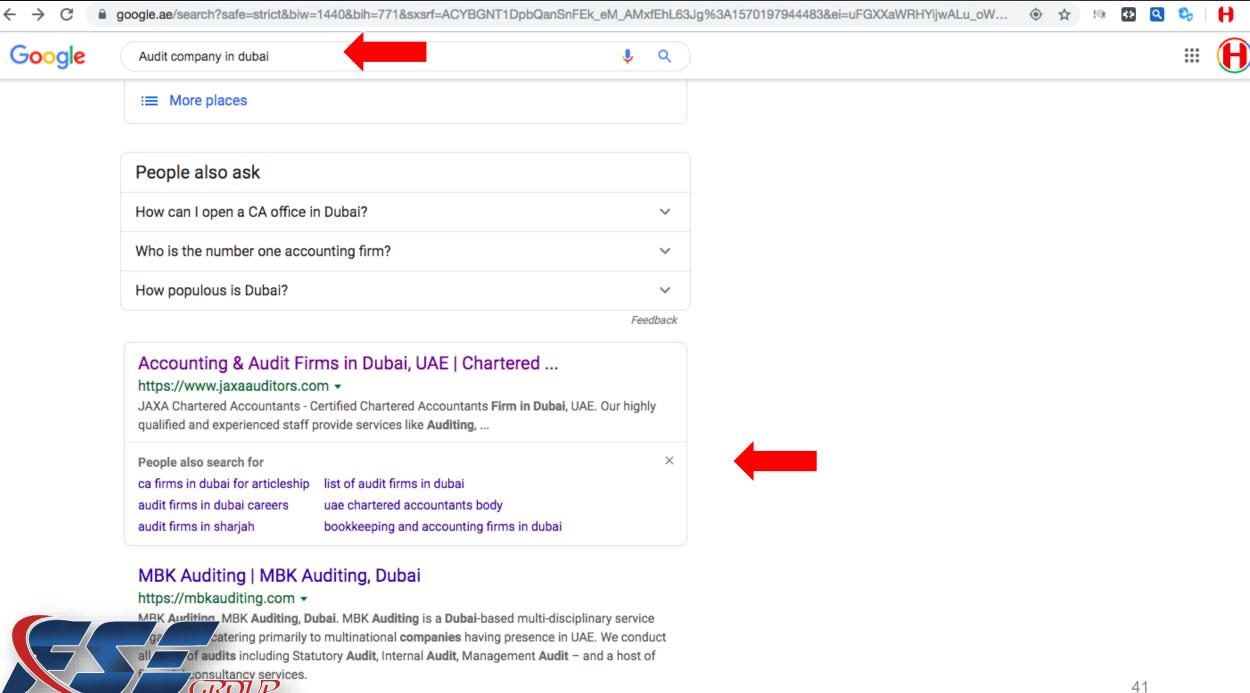
History [edit source]

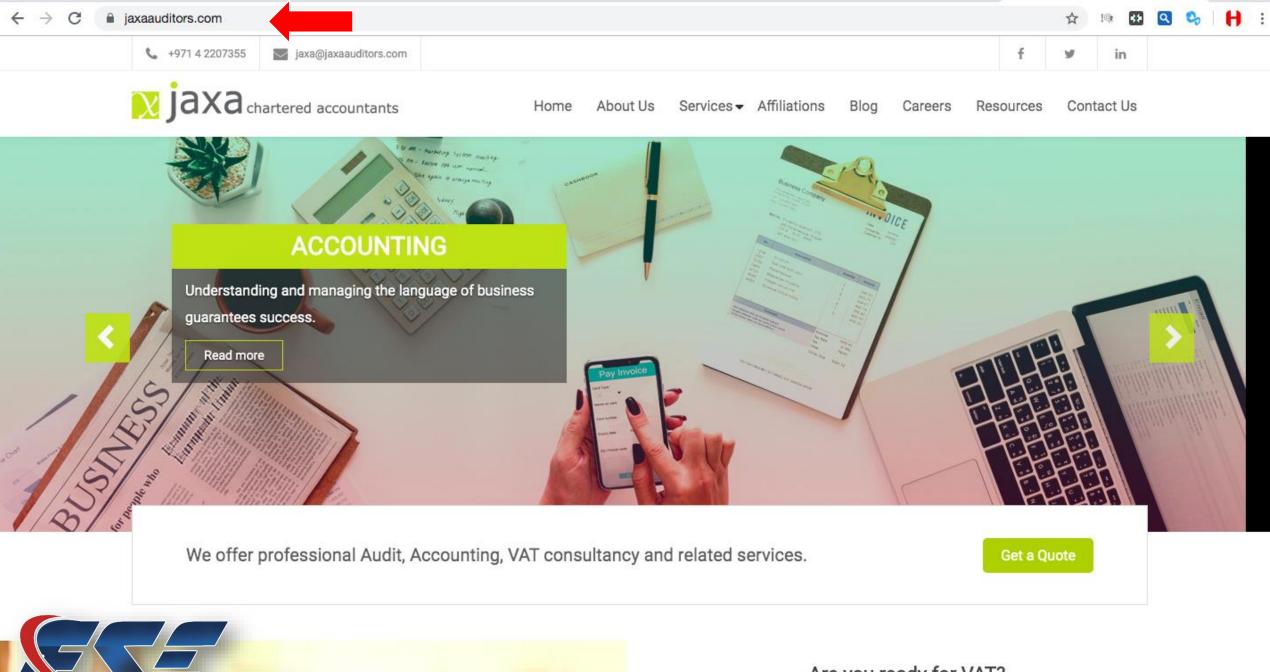
The revenues have been generated from oil sales to other countries. UAE is looking to diversify from this source and other hydrocarbons and re introducing other forms of revenue such as VAT.[3]

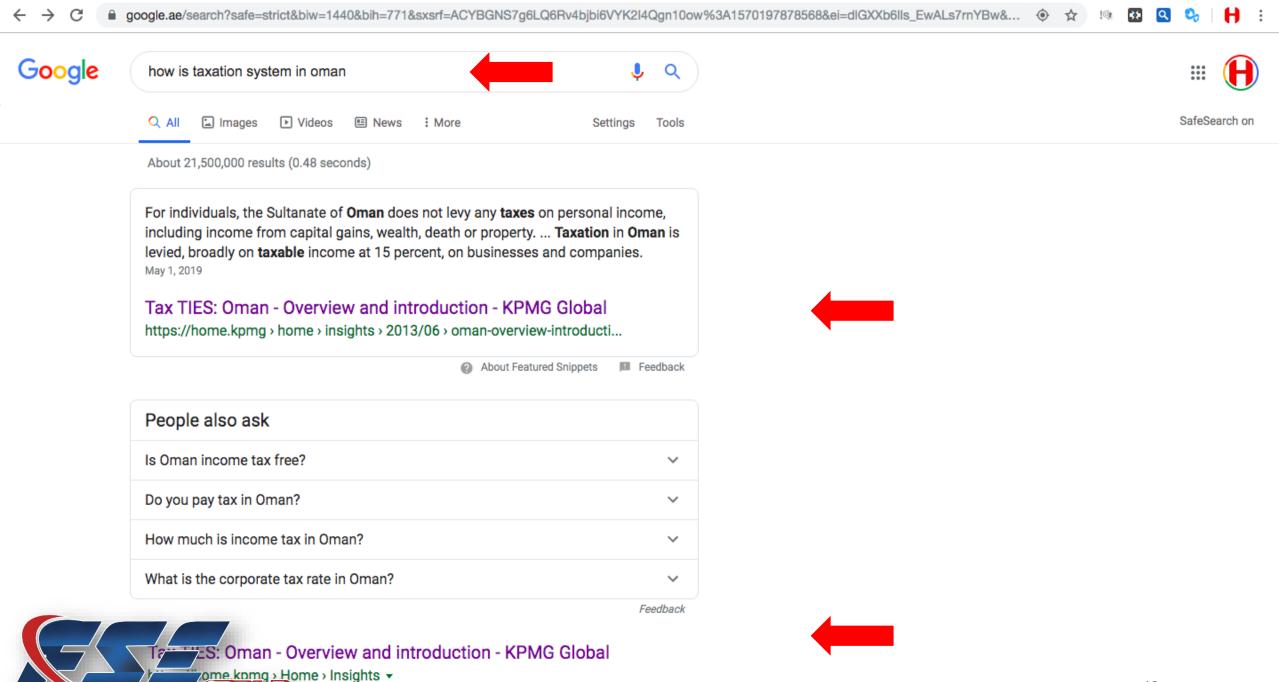




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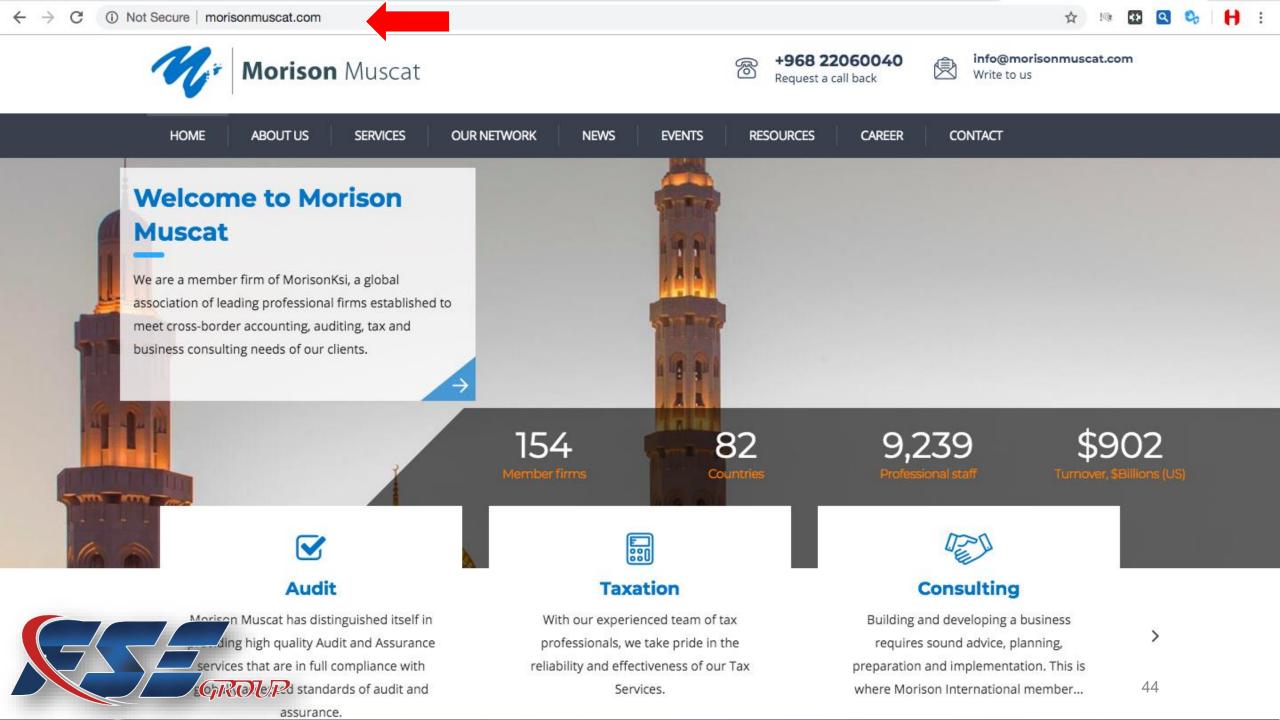






any taxes on personal income,

including income from capital gains, wealth, death or property, ... Taxation in Oman is levied.



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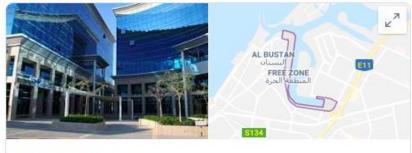
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Ajman Free Zone is a free trade zone in Ajman, United Arab Emirates. First established in 1988, it is one of a number of unbonded free zones in the UAE offering offshore company setup and operation to investors. As of Q1 2018, 12,362 companies operated out of AFZA. Wikipedia

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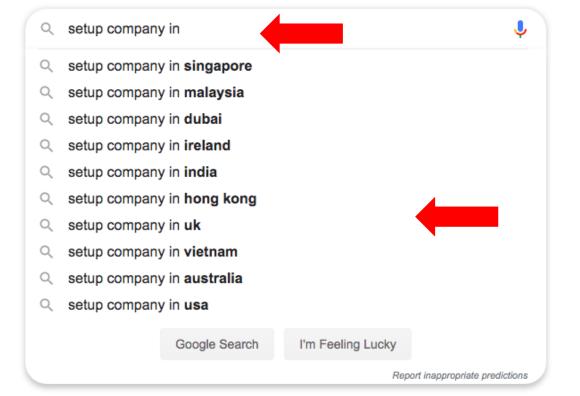
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Inquiry to Setup New Company in Oman

Dear Joe,

Greetings! I hope you are doing well.

This is Amir from Sivan Group of company. Our company has a plan to setup a company in Oman. I searched the internet to find who can arrange this service for us, and I found your company. I want to know some information on how we can setup a company In Oman. What are the steps and process as per Oman Law? What will be the expenses and let me know your service charge as well. Looking forward to hear from you.

Best Regards,

Amir.S / Overseas Sales Team Manager .









نکاتی در مورد زندگی خود ما در آن کشور

















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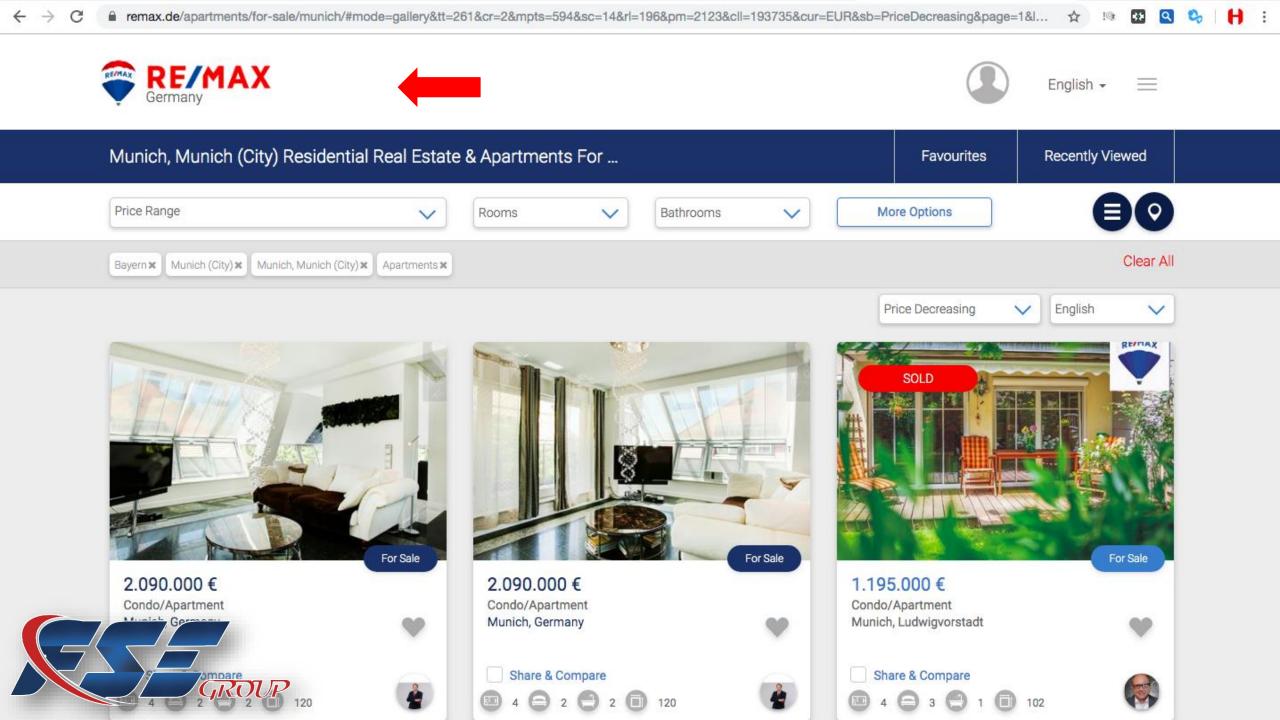
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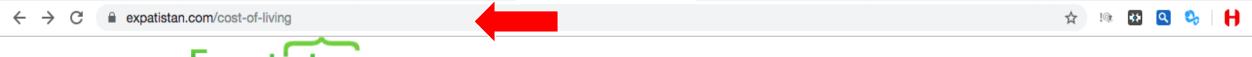
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Cost of Living

(1)

United Arab Emirates

Oman Dubai

Muscat

Comparison

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How much money will you need in **Dubai?** Find out with your own Salary Calculation.

	Food	+ 24%
•	Housing	+ 45%
•	Clothes	+ 20%
•	Transportation	+ 77%
•	Personal Care	+ 29%
•	Entertainment	+ 52%
7	TOTAL	+ 44%

Cost of living in Dubai (United Arab Emirates) is 44% more expensive than in Muscat (Oman)

Are you moving to Dubai? Do you know how much money you will need there to maintain your current standard of living?

Find out what is the real equivalent in Dubai of your current salary and **improve** your chances of a happy relocation.





in Muscat (Oman)

Food + 24%

Food in Dubai (United Arab Emirates) is 24% more expensive than in Muscat (Oman)

Basic lunchtime menu (including a drink) in the business district	Dirham 63 (ربال 7)	5.549 ريال	+ 18%
---	-----------------------	------------	-------





1 liter (1 qt.) of wh	ole fat milk	0.639) Dirham	0.739 ريال	- 14%
-----------------------	--------------	---------------	------------	-------

/	→	Dirham 13		201
() 12 eggs, large	(1.353)	1.387 ريال	- 2%

(11)	1 kg (2 lb.) of tomatoes	Dirham 6 (بال) 0.642)	0.824 ريال	- 22%
\ /		(09) 0.072)	-	

500 gr (16 oz.) of local cheese	Dirham 25 (وال 2.590)	1.937 وال	+ 34%

Dirham 10 1 kg (2 lb.) of apples 1.217 ربال - 16% (1.025 وال)

Dirham 5.23

(0.548) وبال)

0.580 ريال

1 kg (2 lb.) of potatoes

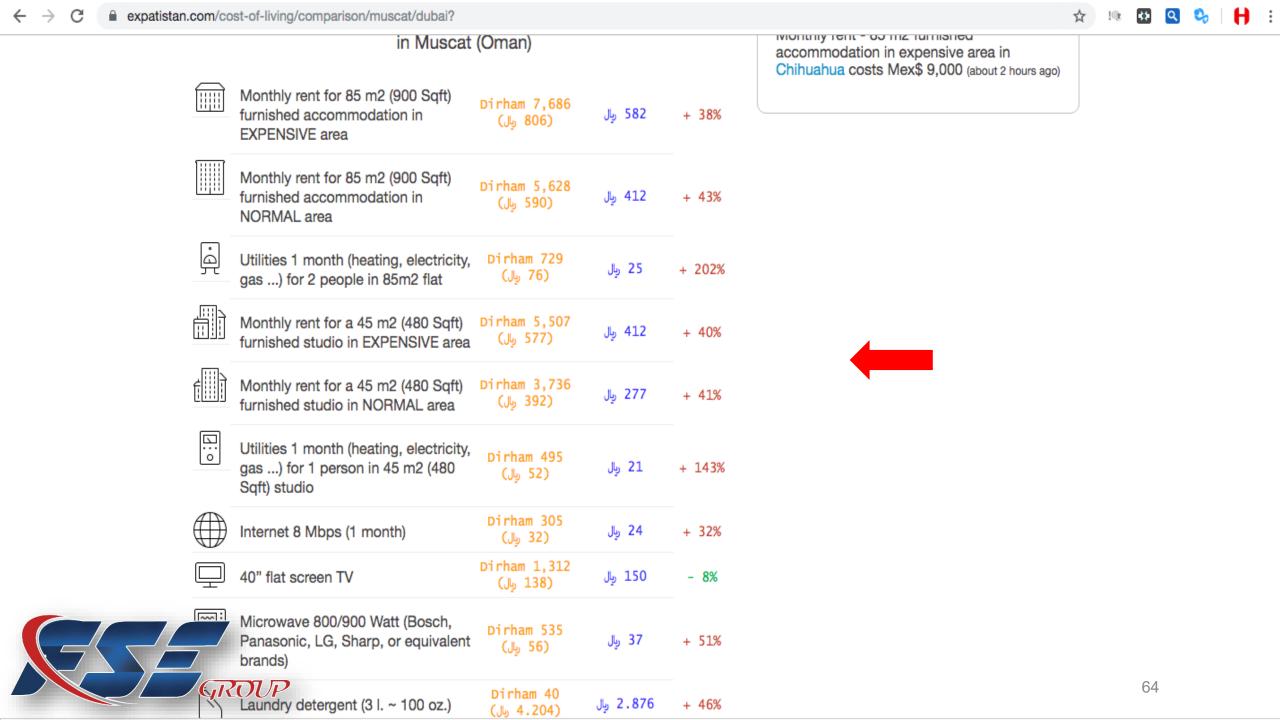
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2. BUILD YOUR OWN SALARY CALCULATION



Your current city	e.g.: New York City		
Where are you moving?	e.g.: London		
Current net income	0		
D	anlaw anlawlation		

Buy your salary calculation

Personal care category details:

- Personal care cost difference: -10%
- Items included in this category: 9
 Weight of personal care in global index: 6%



	Atlanta		Dublin		Number	200
	USD	EUR	USD	EUR	of prices used	Difference
Cold medicine (Tylenol, Frenadol, Coldrex, or equivalent brands)	6.99	6.15	5.95	5.24	27	-14.8%
Antibiotics	29.50	25.96	22.64	19.92	15	-23.3%
Short visit to private Doctor	86.08	75.77	63.65	56.02	61	-26.1%
Tampons (Tampax, OB,)	6.28	5.52	6.17	5.44	20	-1.6%
Deodorant, roll-on	3.72	3.28	3.51	3.09	32	-5.7%
Hair shampoo 2-in-1	4.75	4.18	5.48	4.82	28	+15.5%
Toilet paper	3.21	2.82	2.17	1.91	36	-32.2%
Toothpaste	1.80	1.59	2.65	2.33	39	+46.9%
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UAE Visa Online (E-Visa) | Abu Dhabi | Dubai | iVisa https://www.ivisa.com > uae-e-visa

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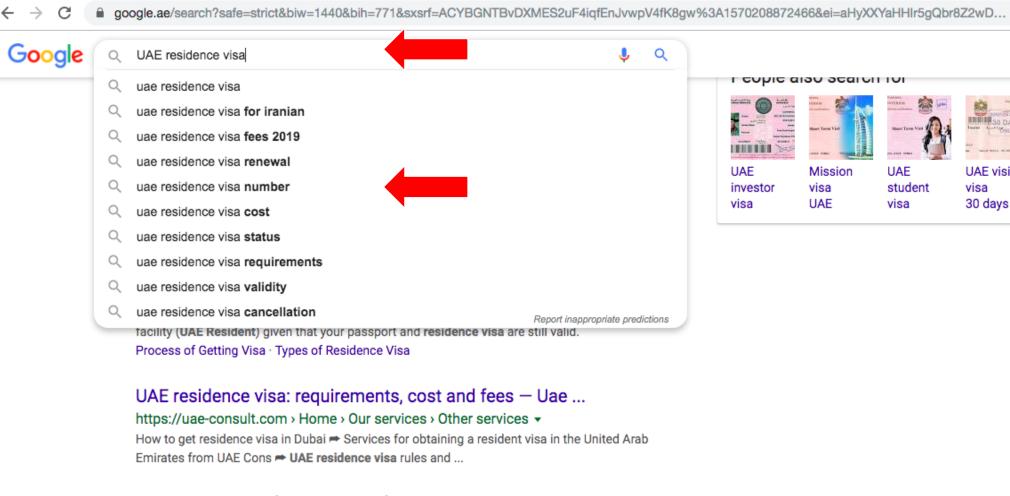


Kuwait Immigrati...

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Qatar immigrati...





r copic also scaroli loi **UAE** visit UAE UAE Mission student visa visa investor UAE 30 days visa visa

How to get a resident visa in Dubai - Quora

https://www.guora.com > How-can-l-get-a-resident-visa-in-Dubai

11 answers

Before coming to the UAE foreigners are required to obtain a residence permit. It is rather simple to obtain a residence or a work permit in Dubai and in the other ...



Feedback













uae residence visa agencies









Residence Visa Services in Dubai, UAE | Partner and Family ...

https://www.paso.ae > visa-services ▼

Get your Residence Visa in Dubai, We Process All Investor, Labor and Family Visas on your Behalf, Our Professional Services Will Speed up the Government ...



People also ask What is UAE residence visa? How long does it take to get a UAE residence visa? \vee What are the documents required for UAE residence visa? \sim How can I sponsor my wife and child in Abu Dhabi? \vee

Feedback

PRO Services Dubai - Document Clearing - Residency Visa ...

https://www.sovereigngroup.com → Dubai ▼

Sovereign Corporate Services assist you through all the business setup stages ... Obtaining UAE Residency Visa - Except for UAE and GCC national citizens, ...

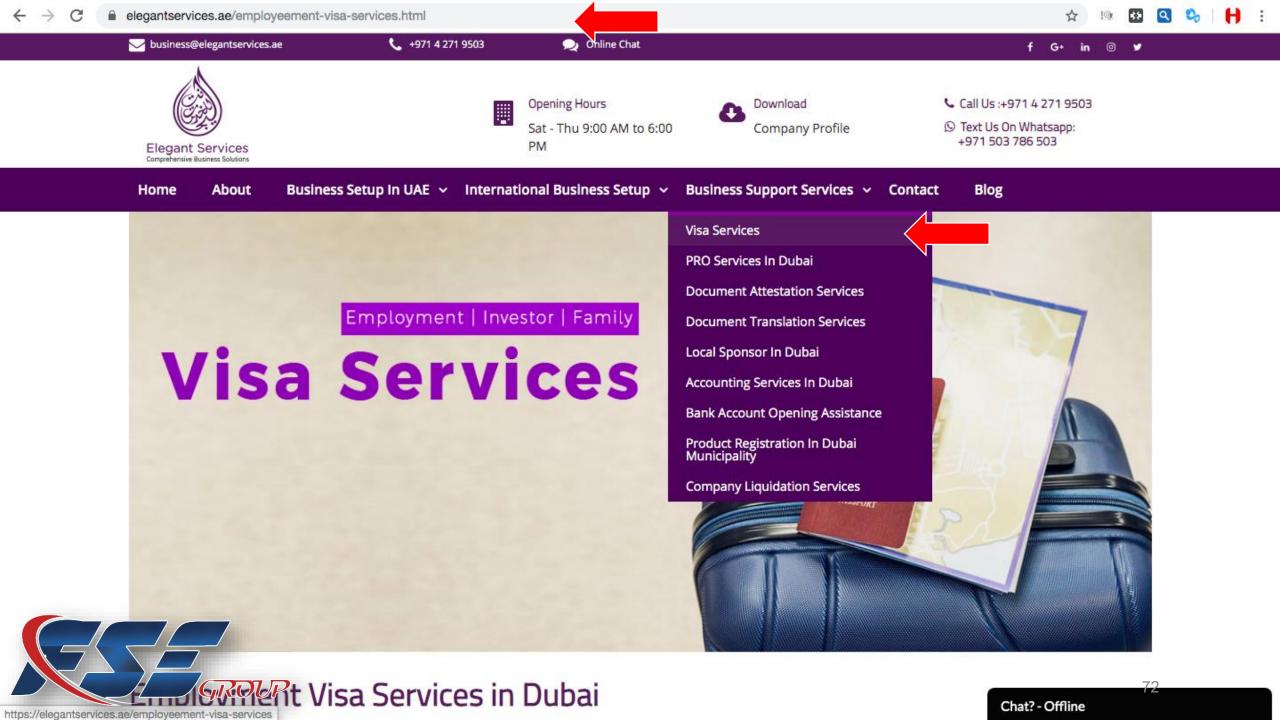
Employment Visa Services in Dubai | Partner Visa | Family Visa

https://elegantservices.ae > employeement-visa-services ▼

House Maid Visa Processing: Family File Opening. Entry Permit Typing. Deposit in Immigration Department (GDRFA). Emirates ID Typing. Medical Typing including Pregnancy Test. Residence n Typing. Salary agreement Typing & Submission. Residence Visa stamping.



GROPPient.ae → information-and-services → visa-and-emirates... ▼



هزینه ها و نکات مربوط به افتتاح حساب





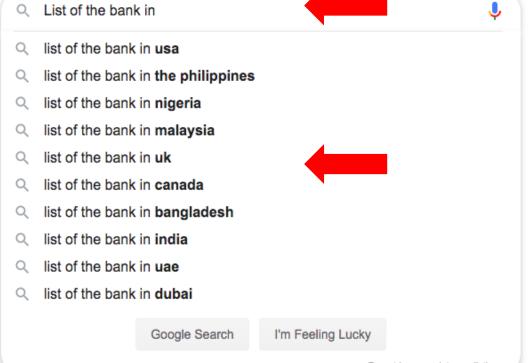








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Amirfse5555 Fig. Talk Sandbox Preferences Beta Watchlist Contributions Log out



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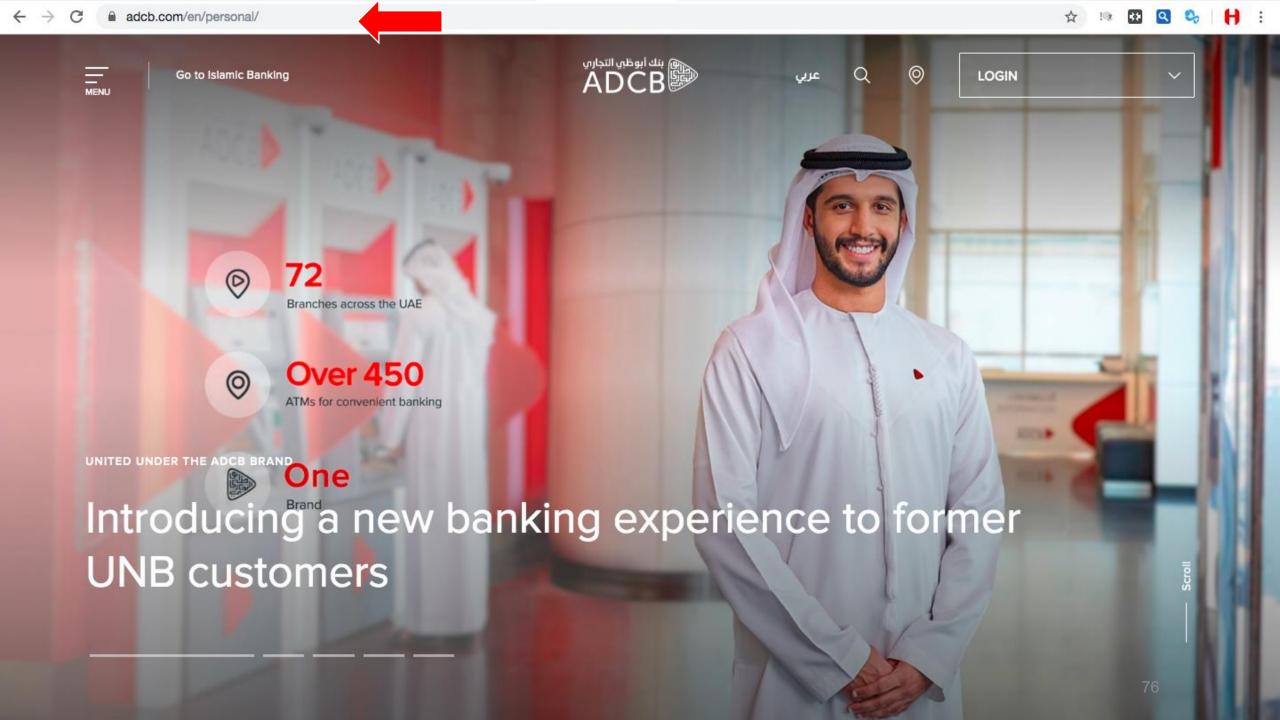
List of banks in the United Arab Emirates

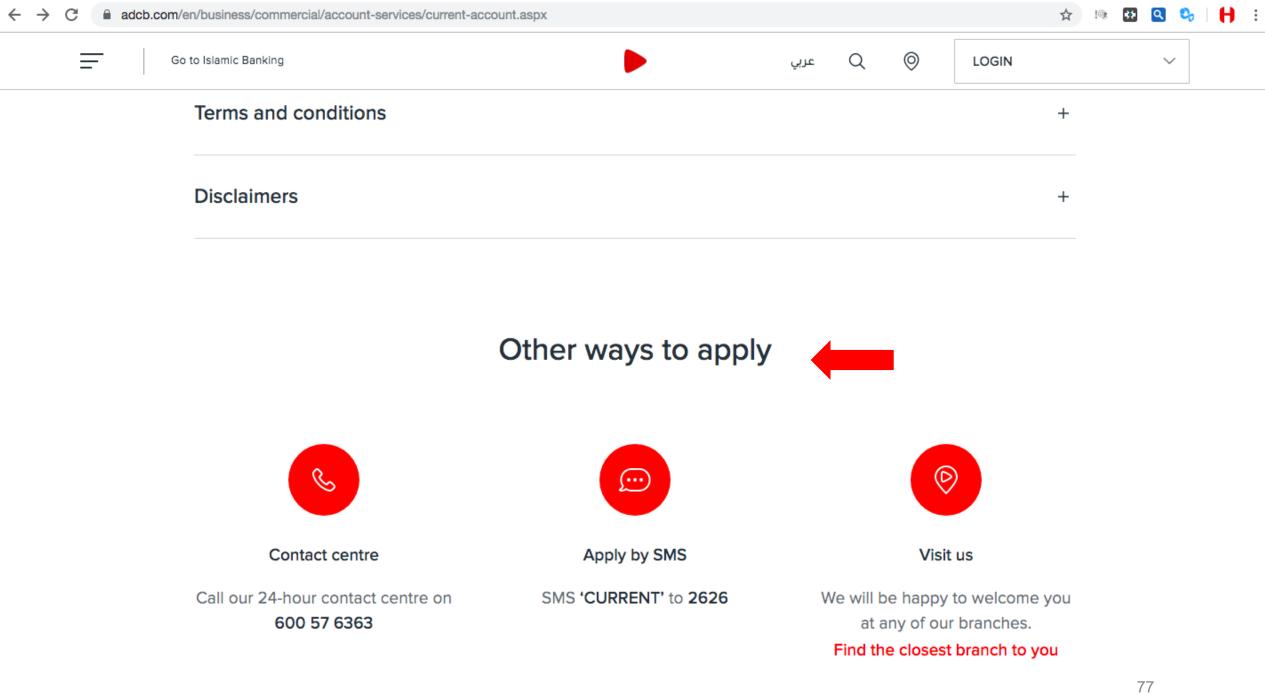
From Wikipedia, the free encyclopedia

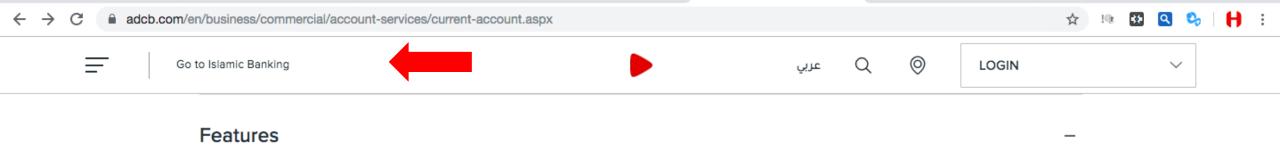
This is a 'list of banks in the United Arab EmiratesZB Bank '.

List [edit source]

Company name	Company name (in Arabic)	Headquarters +	Stock code (if applicable) ^{[1][2]}
Abu Dhabi Commercial Bank	بنك أبوظبي التجاري	Abu Dhabi	ADX: ADCB₽
Abu Dhabi Islamic Bank	مصرف أبوظبي الإسلامي	Abu Dhabi	ADX: ADIB₽
Arab Bank plc	البنك العربي	Abu Dhabi	ASE:ARBK
Bank of Baroda			
Bank Melli Iran			
Bank Saderat Iran			
Emirates Investment Bank	بنك الإمارات للاستثمار	Dubai	DFM: EIBANK₽
Bank of Sharjah	بنك الشارقة		ADX: BOS₺
N.A., United Arab Emirates	سيتي بنك	Dubai (onshore), Dubai International Financial Centre, Abu Dhabi Global Market	NYSE: C₺
ommercial Bank International	البنك التجاري الدولي	Ras Al Khaimah	ADX: CBI ₺
(ngreatalia)	بنك دبي التجاري	Dubai	DFM: CBD₩5
Dubai Islamic Bank	بنك دبي الإسلامي	Dubai	DFM: DIB₽

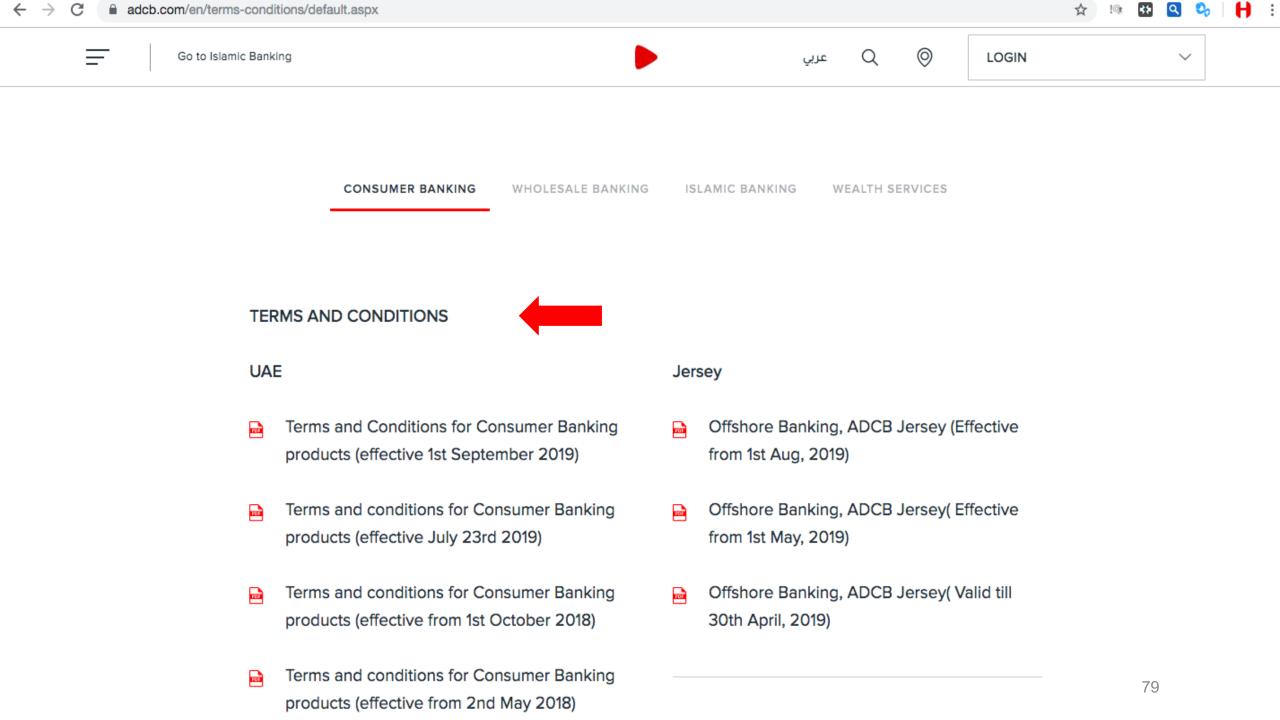


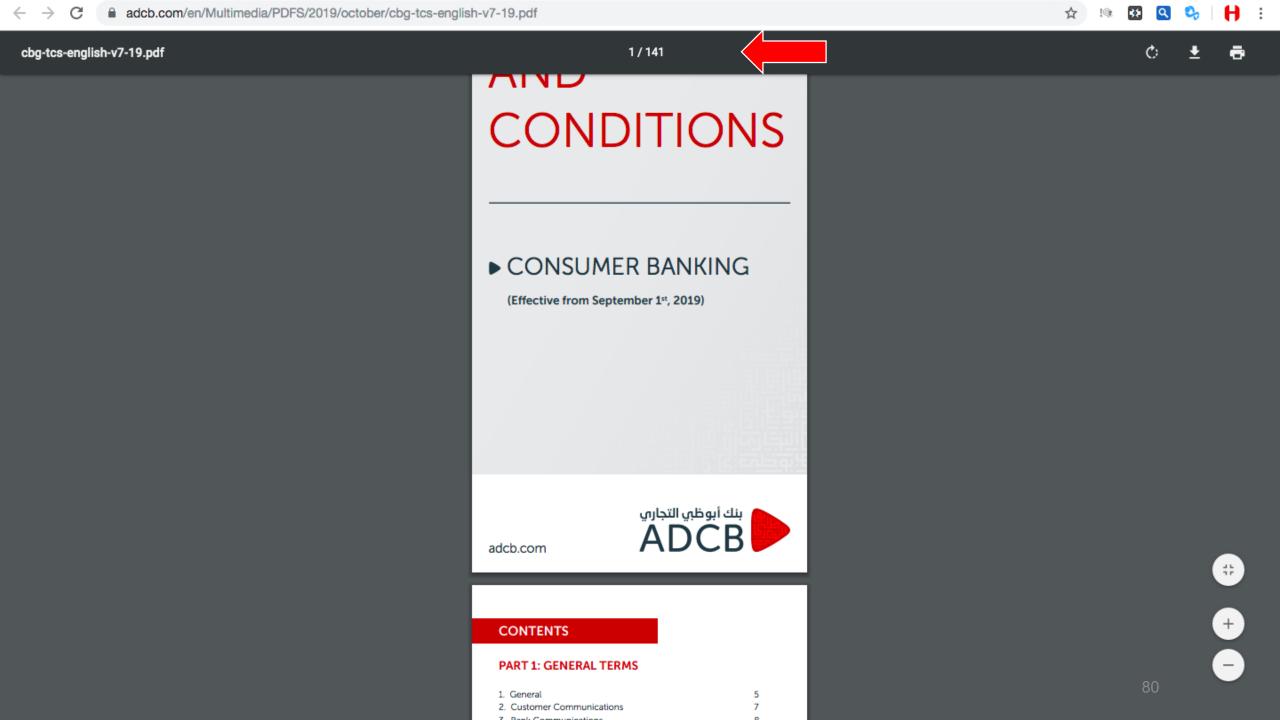




- ✓ Multi-currency flexibility accounts available in AED, USD, EUR and GBP
- ✓ Preferential pricing on payment transactions and internet banking
- Receive special discounts on your online payment transactions ProCash
- ✓ Teller transactions our tellers deal with all of your transactions personally at our branches
- Chequebook facility access to cheque books in AED currency
- ✓ Debit Card/ATM for easy access to your funds ADCB Easy Pay Card gives you access to your money 24/7
- ✓ Shari'ah-compliant products available

Terms and conditions





Go to Islamic Banking





ينك أبوظي التجاري

Q

0

LOGIN

CHARGES & FEES

Transparent banking is knowing what you are paying for and why



PERSONAL

ISLAMIC

BUSINESS

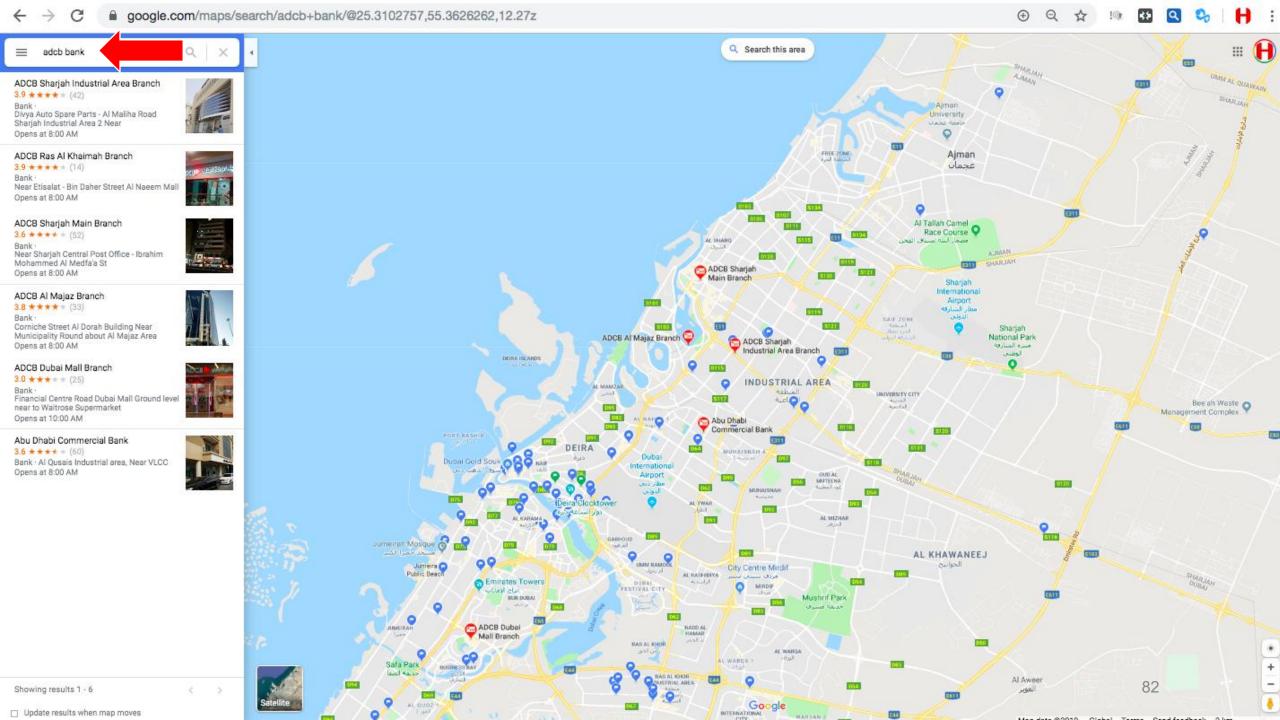
PRIVATE

Corporate Banking

- Cash Management
- Trade Finance

Commercial Banking - New Schedule of Fees

- Standard Account (Effective 1st May 2019)
- Premium Account (Effective 1st May 2019)
- Preferred Account (Effective 1st May 2019)
- Platinum Account (Effective 1st May 2019)
- Priority Account (Effective 1st May 2019)





سرفصلی برای هزینه های متفرقه داشته باشیم



قبل از راه اندازی حتما چند سفر داشته باشید





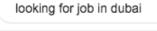












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People also ask What jobs are in demand in Dubai? How can I get job in Dubai? What is the best job in Dubai? What is a good salary in Dubai? \sim

Feedback

Jobs in Dubai (with Salaries) | Indeed.ae

https://www.indeed.ae > jobs-in-Dubai ▼

Search 18268 jobs available in Dubai on Indeed.ae, the world's largest job site. ... We are looking for a Data Entry Operator to update and maintain information ...



I Am Looking For Job Jobs in Dubai (with Salaries) | Indeed.ae

https://www.indeed.ae > I-Am-Looking-For-Job-jobs-in-Dubai ▼

m Looking For Job jobs available in Dubai on Indeed.ae, the world's largest job







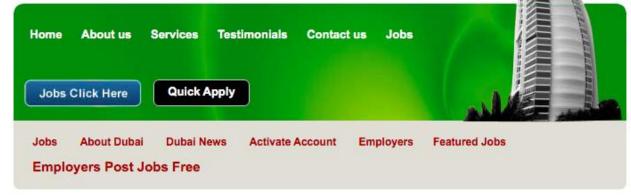






DubaiJobs.Net

One of the largest job search service websites for Dubai





DUBAJOBS.NET

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More Employers in Dubai





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Logistics & Supply

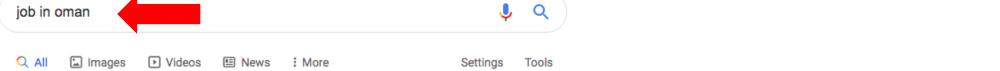
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Legal



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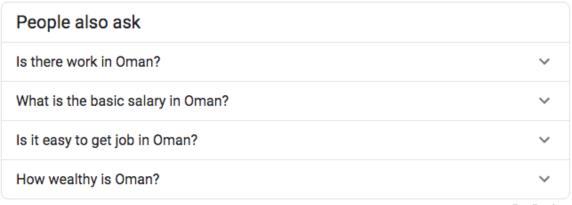
About 325,000,000 results (0.57 seconds)

Jobs in Oman, Vacancies in Oct 2019 - (with Salary)

https://www.naukrigulf.com → jobs-in-oman ▼

Jobs in Oman - Apply to 1578 job vacancies in Oman for Freshers, Experienced by top companies & recruitment agencies. Post your CV now!

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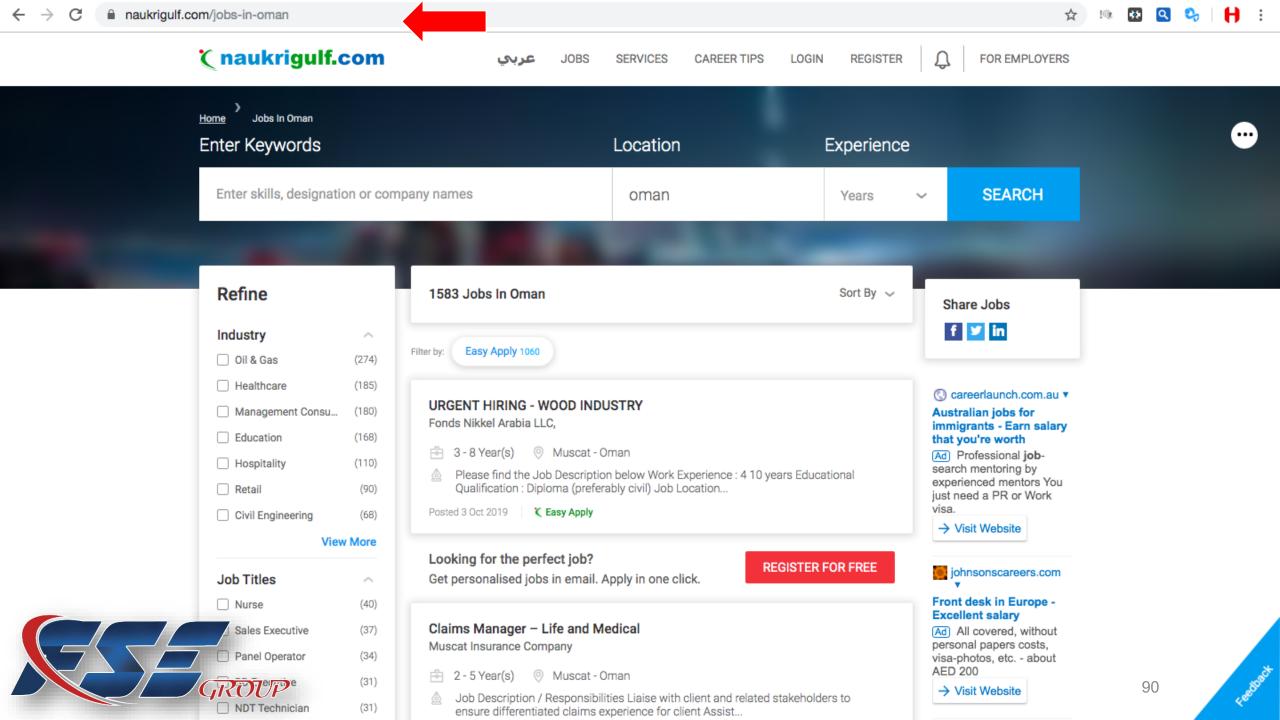
Feedback

Jobs, vacancies: Oman | Indeed.com

https://om.indeed.com > jobs-in-Oman ▼

Search 1653 jobs now hiring in Oman on Indeed.com, the world's largest job site.

7- Jobs in Oman (2019) - Bayt.com



دریافت رزومه ها یا همان CV بعد آگهی

Robert

Product Engineer

Billwerder Neuer Deich 24 09288 16 92 91 robert.williams@visualcv.com

Profile

Industry expert in Structural Engineering with excellent understanding of Drilling and Exploration techniques, Geology, and mechanical equipment used in underground and open pit mining operations. Safety focused with analytical approach to using numerical simulations to predict the behavior of underground excavations.

- Comprehensive knowledge of Finite Element Analysis techniques using a variety of software, as well as strong math and physics skills.
- Ensure smooth business operations by following projects from conceptualizing phase to completion, including system design, incorporation of customer needs, and technical support.

Work experience

Fea Engineer

2000 - 2008

POWERTRAIN (FORMER INDUST

Developed structural finite element analysis(FEA) simulations and design optimizations. Managed file translations and drawings updates. Participated in product design on Honda projects. Developed solutions for FEA problems using variety of software applications. Organized structural FEA procedures for Ford flex plate group. Technical expert in stamping, mechanical, CAD and FEA issues. Developed new technologies in order to produce better, safer and less expensive products. Technical counselor on highly technical issues for the plants.

Accomplishments:

- Helped with CAD and FEA quoting for a stamped valve cover for Company resulting in project work of over \$1M.
- Saved over \$200K in tooling rework through numerical simulations.
- Created FEA simulations in the prototype phase and saved \$70K.

Product Engineer

1995 - 2000

PRODUCTS - CITY, STATE

Developed structural FEA simulations and design optimizations. Worked on-site in Detroit with Jeep Truck Engineering Group on Chrysler KJ 2002 program product design. (brought in jobs for the Company in value of over \$1.M). Product Engineer tasked to follow up on a new product from its inception, going through subsequent CAD modifications, FEA simulations, to completion as a final product on the plant floor. Updated production plants with any changes for a specific product.

Accomplishments:

. Secured over \$1M in project work for the company.

Education

Bachelor of Science, Mechanical Engineering University





Details

Date of Birth: 02.02.1965

Nationality: American

Marital Status: Single

Core Competencies

- Civil Engineering
- Structural Optimization
- Mining Stress Analysis
- Product Design
- Mechanical Engineering
- Drilling Geology Exploration
 Finite Element Analysis

Technical Summary

Applications

- Microsoft Word
- Excel
- PowerPoint
- Publisher
- Project
- Outlook
- Access

Computer-Aided Design

- CATIA V4
- CATIA V5
- I-DEASPro-Engineer
- UNIGRAPHICS
- AutoCAD

Finite Element Analysis

- NASTRANANSYS
- ABAOUS
- FEMFAT
- HyperCrash



Personal details

Name Amelia Davis

> Address 14 Tottenham Court Road London, W1T 1JY

Phone number +44 20 7946 0638

> Email address amelia.davis@mail.uk

Driving license B, AM, A

LinkedIn linkedin.com/in/amelia.davis

Interests

Sports Cooking

Reading

Languages

English Native speaker
French Very good command
Spanish Working knowledge
German Working knowledge

Amelia Davis

Due to graduate in 2016, I have acquired technical knowledge and skills from my course as well as practical and business skills from my industrial year in a software company in the Netherlands. I have used a range of languages, operating systems and development tools as well as experiencing the system development life cycle. Specialising in mobile technology.

Work experience

Junior software developer

2015 - present

Explore the web ltd, London

Used a range of languages, operating systems and development tools as well as experiencing the system development life cycle. Specialising in mobile technology, I am keen to develop as a graduate trainee in software development.

Website analyst

Quality Itd, London

- · Creating online analyses
- · Writting personal branding plans
- Online marketingplan opstellen voor de diverse titels
- · Content marketing en content management

Online marketing Advertisy, Manchester

2010 - 2013

- Analyse and optimize positions within different search engines
- Search engine optimalisation
- Leading large linkbuilding activities
- · On-site SEO research and writing optimalisation rapports

Education and Qualifications

Computer Science and Software Engineering

sep 2002 - jun 2007

sep 1998 - jun 2002

CPE Group

University of London

BSc Computer Science and Software Engineering with industrial year. Predicted 2:1. Modules include object oriented programming, mobile applications, Al and systems development.

BTEC Level 3 ICT and A-level maths

Highbridge College

Skills

Microsoft Office
Google Analytics

Google Adwords

Google optimize

References

Mr. Scott Williams

+44 20 1212 4421

scott.williams@mail.com



انجام مصاحبه بعد از انتخاب در بین رزومه ها



نیرو هایی با ملیت های متفاوت



نیاز به اطلاع داشتن از قوانین کار آن کشور



استفاده از دفتر نیابتی بجای دفتر اصلی برای ابتدای کار و آزمایش



از دوستان خود که در کشورهای دیگر زندگی میکنند و تجارت دارند بخواهید امکانات زیر را در اختیار شما قرار دهند

1. یک آدرس رسمی و پستی که دفتر در آن واقع شده باشد

2. یک خط تلفن که بتوانید از آن شماره در تبلیغات خود استفاده کنید

3. یک منشی که جوابگوی خط شما باشد

4. محلی برای نگهداری نمونه یا کاتالوگ خودتان

5. محلی برای برگزاری جلسات شما

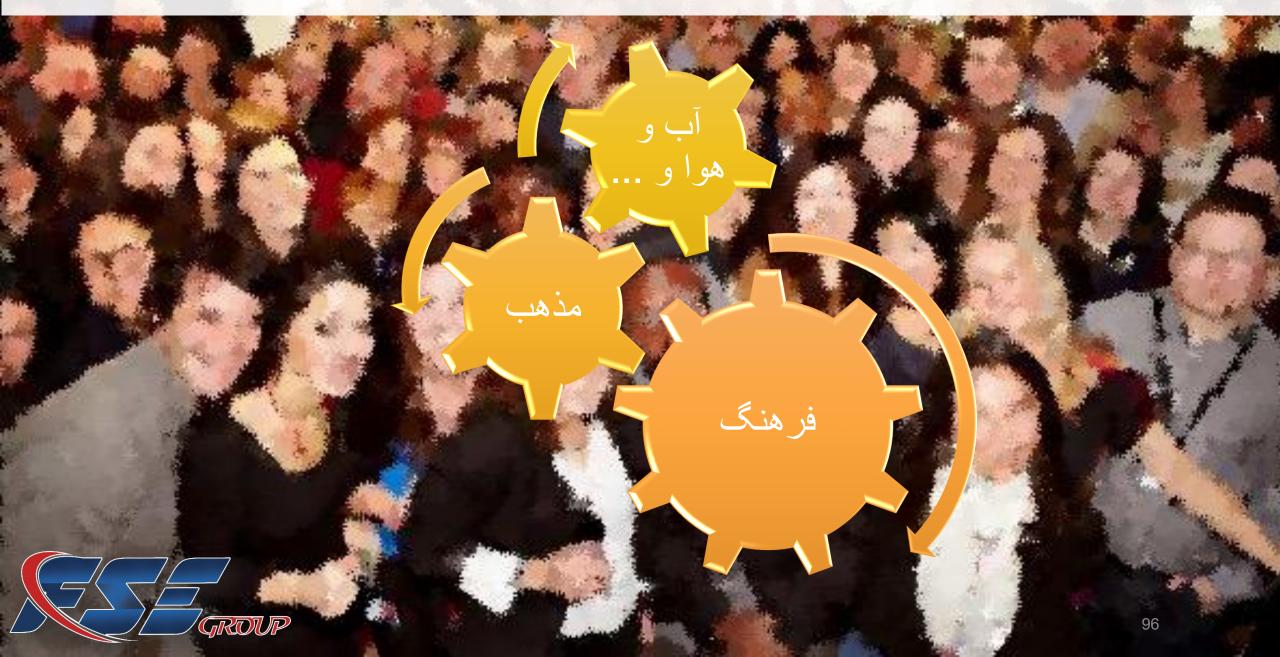
6. داشتن جلوه ایی مناسب برای برگزاری جلسات

7. امکان اطلاع رسانی تماسهای ورودی به شما به صورت آنلاین

8. امکان برگزاری جلسات نه خیلی مهم حتی بدون حضور شما

فراموش نکنید هزینه کنید برای خدمات فوق تا مداوم باشد این حرکت برای ابتدای کار خیلی بهتر است

اطلاعات در مورد فرهنگ کشور مقصد داشته باشید



جدول بررسی هزینه ها

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è			ىلەر	به بین بنس	از انتفال	هزينه قبل	جدول بر آورد
ŀ		5	نام کشور نام کشور	3150			
H	حده عربی					درهم	
H	یک بار هزینه تومان	سالياته تومان 252,000,000	21,000,000	یک بار هزینه ارز خارجی	مانونه ازر خارجی 80,000	ماهیاته ارز خارجی 6,667	نام سر فصل
Н	-	34,020,000	2,835,000		10,800	900	اجاره مغازه یا دفتر هزینه آب برق
H	-	37,800,000	3,150,000		12,000	1,000	هریب ب بری هزینه تلفن و اینترنت
H	-	37,800,000	3,150,000		12,000	1,000	مریب سن و بیسرت هزینه لایسن مغازه
H	-	22,050,000	1,837,500		7,000	583	مریب درس مسرد. هزینه اسیانسر
ł		113,400,000	9,450,000		36,000	3,000	هزینه کارمند خیلی عادی
ľ	-	12,600,000	1,050,000		4,000	333	هزینه کارمند خیلی عادی سالیانه (هر دو سال تمدید ویزا و بلیط و مرخصی یک ماهه و سنوات)
		207,900,000	17,325,000		66,000	5,500	هزينه كارمند درجه بالاتر
		18,900,000	1,575,000		6,000	500	هزینه کارمند درجه بالاتر سالیانه (هر دو سال تعدید ویزا و بلیط و مرخصی یک ماهه و سنوات)
i	-	189,000,000	15,750,000		60,000	5,000	هزينه اجاره منزل بالوازم
	-	15,120,000	1,260,000		4,800	400	هزينه آب برق منزل
ı	-	18,900,000	1,575,000		6,000	500	هزینه رفت و آمد شش بار در سال
ı	-	15,750,000	1,312,500		5,000	417	هزینه خورد و خوراک برای زمانهایی که هستید 6 بار هر بار ۲۰ روز
ı	28,350,000	-		9,000			هزینه نکور مغازه
	37,800,000	-		12,000			هزینه لوازم دفتری
	22,050,000			7,000			سپر ده های ثابت ویزای کارمندان
ı	6,300,000			2,000			سپر ده های برق و آب
ı	-	15,120,000	1,260,000		4,800	400	هزبنه أبدار خانه دفترى
ı	-	15,120,000	1,260,000		4,800	400	هزینه های لوازم تحریر دفتر ماهیانه
ı	-	26,460,000	2,205,000		8,400	700	هزینه های متغرقه
ı.	126,000,000	-	-	40,000			هزينه ثبت دفتر
ı,	63,000,000	-	-	20,000			هزینه های اقامت خودم
ı	-	6,300,000	525,000		2,000	166.67	هزینه های تمدید اقامت خودم سالیانه
ı	-	-	-				
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	283,500,000	1,038,240,000	86,520,000	90,000	329,600	27,467	.te a.a.
		1,030,240,000	1,321,740,000	50,000	329,000	419,600	جمع کل جمع پرداختی سال اول
\mathbb{Z}						329,600	جمع پرداختی مدار اون جمع پرداختی از سال دوم
1			1,038,240,000			323,000	ئېتى پرداغىتى از مىن دوم

انتقال سرجمع هزینه ها به BP

درآمد براوردی _ (جمع هزینه های راه اندازی + هزینه های دیگر این شغل) = سود

نکته ها:

- الله با نقطه ریسک شما پایین و هزینه ها را دست بالا بگیرید تا نقطه ریسک شما پایین تر باشد 🕏 در محاسبات
 - الله نکته سرمایه کشی توجه بکنید مخصوصا در سال اول نیاز به تنخواه دارید
 - الله عامل مربوط به BP در دوره بیزینس پلن مفصل صحبت میشود BP









